

# INCREASE YOUR PROFITS THROUGH THE USE OF

## VALUE ENGINEERING

**LOOK FOR THE COST REDUCTION  
OPPORTUNITIES WHICH MAY EXIST IN  
YOUR CONTRACT.**



**Here's what to do** Contractors Guide: WEB Page:  
<http://www.osc.army.mil/rm/rmp/ve/industry%20info.htm>

**and how to do it**  
**LOOK FOR UNNECESSARY OR OVERSPECIFIED  
REQUIREMENTS SUCH AS:**

Training:  
<http://www.osc.army.mil/rm/rmp/training.htm>

- SOLE SOURCE PARTS
- INSPECTION/TESTING
- PACKAGING
- SPECIFICATION/STANDARDS
- PRODUCTION PROCESSES
- HIGH COST MATERIALS



**For details refer to the Value Engineering  
Incentive Clause Federal Acquisition  
Regulation (FAR) 52.248.1**

**WEB Page:**  
<http://farsite.hill.af.mil/VFFARA.HTM>

**Call our Value Engineering  
staff 309/782-3470 or 793-  
6260 or e-mail us at  
Zelniog@osc.army.mil**

**WEB Page:**  
<http://www.osc.army.mil/rm/rmp/veindex.htm>

**If your Value Engineering  
Change Proposal is adopted  
you may share:**

- up to 75% of the net savings on the current contract
- up to 75% on future purchases of the item/service for a 3-5 year period
- 20-100% of the annual collateral saving realized out side of the contract